

Senior Consultant – Procurement Strategy Consultant at Sourcing Champions (NATIVE GERMAN)

Are you our next Sourcing Champion? Join us as a **Senior Consultant - Procurement Strategy Consultant** at an exciting, growing scale-up. We're a passionate consulting team with a vision built on entrepreneurship and people. We aim to transform Sourcing & Procurement into a true competitive advantage - come help shape our future and accelerate our growth!

Please note:

- **Preferred start date:** ASAP.
- Only applications that include a **CV** and **motivation letter** will be considered.
- This role requires fluency in German & **English** (verbal and written)

- Please only apply if you are **legally allowed to work in The Netherlands**.

We are looking for a **Senior Consultant - Procurement Strategy Consultant** based in **Amsterdam** with strong procurement experience (+3-5 years) for our team. The **Senior Consultant** will contribute to various transformation projects across DACH and other countries in Europe and globally. You will be part of a team leading Sourcing & Procurement projects, collaborating with clients to develop and implement sourcing strategies that solve their most critical problems.

Key Responsibilities:

- Contribute to the development and execution of procurement and sourcing strategies that align with client business goals.
- Support **in procurement transformations**, including category strategy, RFX/tender processes, sustainability & risk and cost-down initiatives for clients.
- Assist in **stakeholder engagement** at all levels of the client's organization, from **Board of Management to operational teams**.
- Collaborate with **client cross-functional teams**, including **R&D, Engineering, Operations, and Finance**, to align procurement with business strategy.
- Provide support in **procurement strategy, risk management & sustainability, cost optimization, and digitalization/AI**.
- Assist in **coaching and guiding client procurement teams**.
- Contribute to **client negotiations**, ensuring strategic and cost-effective supplier relationships.
- **Manage smaller procurement projects**, ensuring execution within scope, time, and budget constraints.
- Support **change management** efforts to ensure successful adoption of procurement improvements.
- Deliver **workshops and presentations** to procurement teams and key stakeholders.
- Use **data analytics** to provide insights for procurement performance improvements.
- Support the use of advanced procurement software (SRM, S2P, category management tools, etc.) to enhance efficiency.
- Contribute to **proposal/pitch preparation** and procurement strategy development.
- Assist in guiding clients on procurement best practices.

- Contribute to fostering a **results-driven approach**, ensuring procurement delivers measurable value to the client’s organization.
- Adapt to **diverse corporate cultures** and work across different industries and geographies.
- **Project management support** and assisting in overseeing projects with a focus on timelines, resources, and deliverables.

Expected knowledge and experience:

- MSc in Business Administration or Economics (or relevant studies)
- 3-5 years of work experience in Sourcing & Procurement management in consultancy and/or industries.
- Passionate about procurement, strategy, and driving transformational change.
- Strong capabilities in Sourcing & Procurement, like category strategy & management, tender processes, negotiations, and driving procurement projects.
- Experience in category management of direct and/or indirect categories.
- Strong people skills and the ability to engage at various levels of the client’s organization.
- Experience in supporting team leadership and guiding smaller groups.
- Strong communicator with verbal, written, and presentation skills.
- Project management and change management skills. Organized and deadline driven.
- Self-starter with the ability to adapt, improvise, and problem-solve in a dynamic environment.
- Experience in supporting proposal/pitch preparation and business development activities is a plus.
- Strong analytical skills.
- Advanced Microsoft Office (especially PPT & Excel) is a must, other procurement best-of-breed software skills are a plus (SRM, Plan to Strategy, Sourcing systems, etc.).
- With initiative, drive, entrepreneurship, and creativity, working well both independently and as part of a team.
- Respectful towards client cultures, perspectives, and paradigms.
- Ability to influence others through written or verbal communication.
- Fluent in English, Dutch and/or German are a plus.

Personal traits:

- Autonomous work approach, with the ability to thrive in a fast-paced scale-up environment.
- Respect for client cultures, perspectives, and paradigms.
- Ability to influence, negotiate, and collaborate with stakeholders at all levels.
- Highly organized with strong attention to detail.

About Sourcing Champions:

Sourcing Champions is a boutique “next level” procurement consulting firm specializing in **Global Sourcing & Procurement**. We combine strategy consulting and digital technology to deliver maximum value. Our boost programs focus on **plan-to-strategy & transformation**,

cost optimization, sustainability & risk, and digitalization of Source-to-Pay. We collaborate with multinational mid-sized and large corporations on a European and global scale. We enhance our programs with world-leading digital partners like **Ivalua, Ecovadis, IntegrityNext, Prewave, Valuedesk, and Akirolabs.**

What we offer:

- A broad and challenging role, ranging from **strategy consulting to procurement/negotiations** up to transformation.
- Champion **digital procurement** by utilizing the best procurement solutions.
- Help **transform global sourcing and procurement** into a true competitive advantage for mid-sized and large companies.
- **Global scope** for international collaboration and growth.
- **Work/life balance and flexibility.**
- **The freedom to innovate**, share new ideas, and support our growth journey.
- **Great office location** by the Amstel River in **Amsterdam.**

If you are looking for a challenging role with great opportunities for personal and professional growth, this is the place for you! Does your profile not match perfectly, but you still believe you're the ideal candidate for the role? **Please don't hesitate to apply!**

Please send your CV and motivation letter to:

Robert Waalder, Founder & Managing Director

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